

STRATEGIC PLAN FOR IMPROVEMENT

OBJECTIVE 1

Sacred Heart Catholic School will create an environment in which students will have multiple opportunities to actively live out their Catholic faith.

STRATEGY 1

Create a safe, caring learning environment where all students are respectful of each other.

| Create a safe, caring learning en | TIMELINE | RESPONSIBILITY | PROGRESS REPORT |
|---|---------------------------------------|---|--|
| | (When?) | (Who?) | (Results/Outcomes?) |
| ACTION STEP 1 Review and reinforce Discipline | Fall, 2011 | Staff Administration | August, 2011 All teachers attended a DWP workshop and middle school staff |
| with Purpose (year 2) with focus on middle school. Additional training in August for all staff. | | | attended an extra half day to focus on MS behaviors to standardize language, methods, and procedures. |
| ACTION STEP 2 Monitor and reinforce "Discipline with Purpose" in all areas-lunchroom, playground, hallways, etc. Use consistent language among staff. | Fall, 2011 | All staff | Fall, 2011 School-wide rules posted in shared areas of school: lunchroom, hallways, etc. A recess knapsack was created with rules and Think it Through cards for student consequences. |
| ACTION STEP 3 A DWP committee will plan activities for grade level meetings and all school staff regarding "Discipline with Purpose". | Winter/Spring, 2012 | All staff DWP committee Administration | winter, 2012 At PLC grade level meetings, teachers discussed certain reoccurring behaviors that needed attention and review of DWP lessons. |
| ACTION STEP 4 Research playground programs, K-8, to ensure safety and respect for each other. | Spring, 2012 Fall, 2012 | All staff Playground committee Administration | sub teachers this year, we were unable to complete this action step. Inconsistency in staff all year. |
| ACTION STEP 5 Implement chosen playground program for K-8. Meet regularly as a staff to monitor and make improvements. | Fall, 2012 | All staff Playground committee Administration | overall behavior that is useful on the playground also. Improvements will be monitored next year. |
| ACTION STEP 6 | Summer, 2016 | Administration | Summer, 2016 Created a new emergency plan for the school. Trained teachers in |

| | | | August. |
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| STRATEGY 2 | 4. 41 4 | . 1 | |
| 1 11 | | tudent participation in the liturg | |
| ACTION STEP 1 | Timeline | Responsibility | Progress Report |
| Teach the definition of the parts of the Mass, Mass responses, and the proper use of worship | Fall, 2011 | Religion teachers | responses to enhance the mass experience. |
| aids to enrich students' mass experience. | | | |
| ACTION STEP 2 | | Pastor | Winter, 2012 Purchased the web site license for |
| Research and provide liturgy resources for teachers to use in the classroom, including the new translations of mass. | Winter, 2012 | Administration Teachers | Catholic teacher resources, an interactive Smart board web site tool for teachers/students. Very hands-on resource for K-8. |
| ACTION STEP 3 | | | Fall, 2012 New mass translations taught by |
| Teach and implement the new translations for weekly liturgy to staff and students. | Winter, 2012 | Teachers Administration | pastor and teachers to allow for easy transition end of November, 2011. |
| ACTION STEP 4 | | | Fall, 2012 Purchased The Mass CD to reinforce |
| Incorporate the rituals, traditions, and symbols of our Catholic faith into our curriculum. | Fall, 2012 | Administration Pastor Teachers | church rituals, traditions, symbols and also purchased Catholic Teacher Resources online for additional support for religion |
| STRATEGY 3 | | | for saints, holidays, traditions. |
| | · | . f 41 f14 1 .4 . ff | |
| Develop opportunities for on-go | | | I Donat of the Control of the Contro |
| | Timeline | Responsibility | Progress Report August, 2011 In-service tonic: New Poman |
| Using the IFG survey through NCEA, plan and implement staff in-service based on the needs of our staff to increase knowledge of the Catholic faith. | Fall, 2011 | Administration | August, 2011 In-service topic: New Roman translations and rituals of the mass by Fr. Erickson. This was two-fold: personal spiritual enrichment for staff and lessons to focus on with students. |
| ACTION STEP 2 | | | September, 2011 Gr. 5/8 students took IFG |
| Implement the IFG online survey for grades 5 and 8 to assessment their knowledge of | Fall, 2011 | Administration Religion teachers | survey administered by religion teachers. Spring, 2013 Gr. 5/8 took the ACRE assessment |
| the Catholic faith. | | | again to receive solid feedback on the Archdiocese religion standards. Given Spring this year vs. Fall to maximize teaching. |
| | | | April, 2016Gr. 5/8 took the ACRE IFG assessment again this year to monitor |

| ACTION STEP 3 Use the IFG student assessment from gr. 5 and 8 to review our religion curriculum to determine strengths and weaknesses. | Winter, 2012 | Administration Religion teachers | progress on the religion standards. This will be the baseline for our C-STEM program. November, 2011 Gr. 5/8 religion teachers and principal determined areas of strength/weaknesses of our religion curriculum. Info shared with all religion teachers and School Advisory Committee. Spring, 2013 Results of IFG survey were compared and shared with staff. April, 2016 Results of the IFG survey were compared and shared with staff. |
|--|-------------------------------------|-------------------------------------|--|
| ACTION STEP 4 Research religion resources to strengthen the religion curriculum based on IFG survey. | Spring, 2012 | Religion teachers Administration | Winter, 2012 Purchased Catholic Teacher Resources site license so all religion teachers can access this web site for resources, games, web quests, etc. to plan interactive Smart board lessons. Fall, 2013 Continued using Catholic Teacher resource web site. Excellent Smart Board visuals. |
| ACTION STEP 5 Use staff development for additional faith development opportunities, including additional prayer times as a staff. | Fall, 2013 | Administration Pastor | ²⁰¹³⁻²⁰¹⁴ Teachers/staff met before school to pray during Advent/Lent/and times of sorrow & celebration. |
| ACTION STEP 6 Staff will correlate religion textbook with the Archdiocesan religion standards to ensure all areas/topics are covered. | Fall, 2013 Fall, 2015 | Administration Religion teachers | ²⁰¹³⁻²⁰¹⁴ Due to Insights tool, this has been delayed. ²⁰¹⁵⁻²⁰¹⁶ Once again, this was delayed due to the focus on our new C-STEM program. Our emphasis has been on the science standards. |

| STRATEGY 4 | | | | | |
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| Incorporate the Catholic Social Teachings in our service to others. | | | | | |
| ACTION STEP 1 Designate and plan which Catholic Social Teachings will be taught at each grade level and school wide. | Timeline Fall, 2012 | Responsibility Religion teachers | Progress Report Spring, 2012 A plan was developed to incorporate the Catholic Social teachings into school calendar year, all school and grade level. | | |
| ACTION STEP 2 Research and provide Catholic Social Teaching resources for the staff and students. | Winter, 2013 Fall, 2013 | Administration | This has shifted to Fall, 2013, once we incorporate the service projects. | | |
| ACTION STEP 3 Incorporate service projects with the Catholic Social Teachings and also coordinate the projects with the parish. Plan at least two-three | Fall, 2013 | All staff | Fall, 2013 Instead of having a Student Council, we shifted our focus to a Middle School Service Team. Each trimester, service projects were planned for the school and community. Each student was able to participate. | | |
| community service projects with the parish and school to integrate members. | Fall, 2015 | All staff | participate. | | |
| ACTION STEP 4 Incorporate Holy Year of Mercy 2015 with our parish. Focus on works of mercy each month with parish & school. | Winter, 2015 | All staff | January, 2016 As a school, we are completing the poster "Works of Mercy checklist" by participating in a service project for each Works of Mercy. | | |

| OBJECTIVE 2 Sacred Heart Catholic School will ensure a high quality academic program to meet the needs of each student. STRATEGY 1 Apply a process to review, revise, and implement exemplary curriculum in language arts, math, science, social studies, religion, music, Spanish, art, health, and physical education. | | | | | |
|---|------------------------|--|---|--|--|
| ACTION STEP 1 Study and utilize the most current research and national/state standards to develop a new template for curriculum. | TIMELINE Fall, 2011 | RESPONSIBILITY Administration Teachers | PROGRESS REPORT Fall, 2011 We developed a template that combines MN standards and our curriculum into one document that will be user friendly for teachers. Fall, 2013 Due to the new Insights tool created by the Archdiocese, teachers added SHCS curriculum to the new template. Focus will be on the Language Arts Standards for K-8. | | |

| | | | Fall, 2014 Updates have been made in the areas of math and language arts. Fall, 2015 Since the Insights Tool only has math and language arts standards, curriculum Google templates were created for all other subjects. |
|--|--------------|----------------------------|--|
| ACTION STEP 2 Revise the curriculum review cycle to best meet the needs of school curriculum. | Winter, 2012 | Administration Teachers | Winter, 2012 With input from teachers, the curriculum review cycle was revised to meet needs of school. |
| Curriculum review cycles needs review. | Fall, 2016 | Principal | Spring, 2017 Curriculum review schedule has been updated. Spring, 2017 A new math program, Math Expressions (gr. K-6) and Math in Focus (gr. 7-8) will be implemented Fall, 2017. |
| ACTION STEP 3 Utilize the new curriculum template to write the standards for 1-2 subject areas per year. | Winter, 2012 | Teachers Administration | Winter, 2012 Math teachers, K-8, updated our new curriculum template with MN state standards and aligned standards with our Saxon math curriculum. Fall, 2012 All teachers, K-8, updated the curriculum template with MN state standards for reading, language, and writing. Fall, 2013 Insights tool-Completed Language Arts for all grades. 2015-2016 Teachers are completing curriculum templates for science, social studies, and |
| Finish mapping all subject areas. | 2016-2017 | Teachers | specialists. 2017-2018 Curriculum mapping has been updated in all subject areas. |
| ACTION STEP 4 Meet in subject teacher teams (K-8) to discuss scope and sequence of subjects across all grade levels. | Winter, 2012 | Administration Teachers | Winter, 2012 Math teachers met in grade level teams and with all math teachers, K-8, to finalize math curriculum template to ensure consistency. Winter, 2013 Math teachers met 4 times to ensure that we were meeting the standards in the area of math. Gr. 5-8 shifted to new, current math books aligned with the standards. Fall, 2013 Teachers met to discuss how to incorporate more informational text in the |

| | | | classroom focusing on the MN standards. |
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| ACTION STEP 5 | | | Winter, 2012 Principal and two staff attended |
| Research standards-based report | Spring, 2012 | Teachers | Archdiocesan book club using the book |
| cards, K-8 | | Administration | "Developing Standard-based Report Cards". |
| | | | Shared results at a faculty meeting. |
| ACTION STEP 6 | | | Spring, 2014 Decision made to incorporate |
| Incorporate standard-based report | Summer, 2013 | Administration | standard-based report cards for K-4 next fall. |
| card to school management | Summer, 2014 | Office Assistant | Grades 5-8 need more time to plan. |
| system. | | | Fall, 2014Standardized report cards were |
| | | | implemented to Cornerstone and staff |
| | | | training provided by the Archdiocese for |
| | | | teachers, gr. 1-4. |
| ACTION STEP 7 | | | Fall, 2014 Grades 1-4 transitioned to standard- |
| Implement standard based report | Fall, 2014 | Teachers | based report cards using Cornerstone. |
| cards for all grade levels, K-8. | Fall, 2015 | Administration | Parents were educated. |
| STRATEGY 2 | | | |
| Collect data to evaluate and ensure | the continuous int | ellectual, social, and physical (| |
| ACTION STEP 1 | | | Winter, 2013 A new template was created to track |
| Develop a "Response to | Fall, 2012 | RTI committee | interventions and tracking of information. |
| Intervention" (RTI) committee to | | Teachers | All paperwork is kept in an orange file folder |
| support teachers and para- | | Administration | in a student's CUM file for easy |
| professionals with creating | | | identification. |
| interventions and tracking of | | | Winter, 2014 Colored CUM's worked well. Blue |
| information to meet student needs. | | | folders now used for students with an IEP. |
| ACTION STEP 2 | | RTI committee | Winter, 2013 Due to "newness", all teachers met |
| RTI Committee will meet monthly to | Winter, 2013 | Teachers | to discuss RTI and how we can best meet |
| provide support for teachers | | Administration | student needs. District 281 provided |
| monitoring student interventions | | | support on how to track and record. Need to |
| and give feedback. | | | continue discussion next year. |
| | | | Winter, 2013 District 281 provided feedback to |
| ACTION STEP 3 | | | principal on how to track and record. They |
| Coordinate efforts with Dist. 281 | Winter, 2013 | Administration | would not come to school for staff |
| special education team to keep | | | development. Need to continue discussion |
| posted on federal laws and the | | | next year with more professional |
| requirements for qualification. | | | development. |
| ACTION STEP 4 | | | Spring, 2013 The alignment of our curriculum took |
| Examine and revise classroom | Spring, 2013 | Administration | longer than expected on new template. |
| assessment practices and rubrics to | Fall, 2013 | Teachers | Pushed back to Fall, 2013. |
| ensure alignment with curriculum | | | Our focus this year has been the OLPA MCA |
| outcomes and performance indicators. | | | math test that grade 3,5,7 took in April. |
| muicaturs. | | | Winter, 2014 Three lead teachers attended a two |

| ACTION STEP 5 | E-W-2012 | | day workshop by the Archdiocese on assessment practices. Teachers met to discuss assessment and aligning with curriculum for consistency. Teachers agreed on rubric standards for SHCS. Winter, 2014 Teachers met to create an assessment philosophy and template for formative/summative assessment. Many grade level meetings were held to ensure consistency. |
|---|--------------|----------------------------|---|
| ACTION STEP 5 Differentiate classroom assessment tools to meet learner needs. | Fall, 2013 | Administration Teachers | winter, 2014 Adaptations were made on rubrics for students with interventions. |
| ACTION STEP 6 Use assessments with accompanying rubrics; and add assessment practices to all subject areas in all grades. | Winter, 2014 | Administration Teachers | winter, 2014 After creating an assessment philosophy, all teachers in all subject areas are now using rubrics. 2014-2015 After implementing standard-based report cards in gr. 1-4, teachers matched assessments to report card standards listed. |

| STRATEGY 3 Use a variety of instructional strategies to encolearning for all students. | ourage critical thi | nking, problem solving, p | erformance skills, and active engagement in |
|---|---------------------|----------------------------|--|
| ACTION STEP 1 Expand our differentiation initiative by the creation of new lessons and units that allow for various learning styles of students. | Fall, 2012 | Teachers | fall, 2013 Teachers met in grade level groups 7-8 times to discuss differentiation methods/practices used. Lessons incorporated at all grade levels/subjects. Our math tests are consistently high so we put more focus on reading this year. |
| ACTION STEP 2 Incorporate staff development for professional learning communities (PLC) to learn from each other. | Winter, 2013 | Administration Teachers | Fall, 2012 Gr. 3-5 math teachers were involved in the District 287 Math Grant "Expanding Children's Mathematical Reasoning using Rational Numbers. Attended 5 teacher workshops and monthly PLC groups to work on projects with class. Fall, 2013 PLC groups created to read/discuss the book Teach Like a Champion. Will continue to book next year. |
| ACTION STEP 3 Principal will observe teachers using differentiated instruction (formal/informal observations) and new assessment practices. | Winter, 2013 | Administration | winter, 2013 Principal observed formally/informally gr. 3-5 math teachers using new math practices/activities learned from math grant. More hands-on lessons incorporated especially with Fraction Circles and problem solving. |
| STRATEGY 4 Use a consistent standardized testing program | n to monitor stud | lent progress across grad | e levels. |
| ACTION STEP 1 Learn how to interpret additional reports for NWEA MAP standardized testing and effectively analyze and interpret the data to meet the needs of all students. | Fall, 2011 | Administration Teachers | Winter, 2014 A consultant was hired to help teachers correlate MAP/OLPA/Study Island results. Fall, 2014 A consultant was hired to help teachers align MN standards for the MCA test. 2017-2018 A data wall of NWEA test results was created to monitor grades 1-8 in reading, language arts, math, and science. |
| ACTION STEP 2 Monitor goals of each student throughout the year by using mid-year NWEA assessment. | Winter, 2012 | Teachers | Winter, 2012 Teachers wrote instructional goals for each student to help them achieve MAP growth goal in spring. Shared at parent/student conferences. Fall, 2014 Teachers used Study Island to help each student meet the growth goals designated by MAP. Teachers monitored student blue ribbons for successful mastery |

| | | | of standards. |
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| | | | |
| ACTION STEP 3 | | | Fall, 2012 Sacred Heart developed a new |
| Research and implement in effective assessment for kindergarten, either NWEA or | Fall, 2012 | Administration Kinder teacher(s) | kindergarten assessment tool to be administered three times a year. |
| another tool. | | , , | 2015-2016Students in grades 5-8 took the NWEA |
| Administer the NWEA Science test to students in grades 3-8 for STEM assessment. | Fall, 2015 | Administration Teachers, gr. 3-8 | MAP Science test in fall and spring. |

| STRATEGY 5 Implement a C-STEM program, Pre-K th | rough 8 th grade. | | |
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| ACTION STEP 1 Teachers will become STEM certified through St. Catherine's (One course each semester) Finish remaining 2 STEM courses. | Fall, 2015 Summer, 2016 Fall, 2016 | All teachers Principal All teachers/principal | ²⁰¹⁵⁻²⁰¹⁶ Teachers completed two courses for STEM certification-SySTEMic Integration and Technology Integration. We are halfway through our program. ²⁰¹⁷⁻²⁰¹⁸ Fifteen teachers/principal completed STEM certification from St. Kate's in January. |
| ACTION STEP 2 Teachers will implement 1-2 STEM units into the curriculum each semester based on STEM course. Citizen Science | Fall, 2015 2016-2017 | All teachers | 2015-2016 Teachers integrated 2 STEM units into their curriculum and teachers were observed during their lesson. 2017-2018 Teachers continue to create STEM units for their grade level/specialist area. All classroom incorporated H2O for Life lessons each month, all school Katie Spotz assembly, STARBASE gr. 4/5, STEM Link gr. 5-6, Creativity Fair gr. 3-4, Pumpkin Drop, Invention Fair, etc. |
| ACTION STEP 3 Purchase STEM resources to enhance the science curriculum for hands-on learning at each grade level. Focus on engineering resources for science lessons. | Winter, 2015 Fall, 2016 | All teachers | Spring, 2016 STEM carts containing STEM materials were purchased for Pre K-5 th grade. 2017-2018 Engineering lessons were implemented this winter/spring upon finishing the Engineering class Fall, 2017. |

OBJECTIVE 3 Sacred Heart Catholic School will ensure that it has the financial means and stability to continue to provide a high quality Catholic education program for students at an affordable tuition rate.

STRATEGY 1

Develop new revenue stream generating new funds to help keep tuition increases at a minimum yet increasing tuition scholarships to meet the needs of all families.

| ACTION STEP 1 | TIMELINE | RESPONSIBILITY | PROGRESS REPORT |
|---|--------------|----------------------|---|
| Research other school's experience with | | Director of | Fall, 2012 Development director attended MISF |
| fundraising to add outside revenue to the | Fall, 2011 | Advancement | development meetings to gather new ideas for funds. |
| budget. (ex. Golf tourney, auction, Read-a- | | | Spring, 2014 New fundraiser-SHCS sponsored the Lil' Birdie |
| thon, bingo, etc) | | | Fun Run for the City of Robbinsdale. |
| ACTION STEP 2 | | | Director of Advancement resigned December, 2012. |
| Review any new fundraising | Winter, 2012 | Director of Advance. | No replacement hired. |
| recommendations with the School Advisory | Fall, 2012 | SAC | Spring, 2013 Our fundraising policy was revised and we |
| Committee and Parish Finance. | | Administration | looked at all fundraising (income/expense) to focus on |
| | | | those that benefited the most and developed a |
| | | | schedule of events for next year. |
| | | | Spring, 2014 A parent electronic survey sent out to receive |
| | | | feedback on having a "Gala" and eliminate other |
| | | | smaller fundraisers. |
| ACTION STEP 3 | | _ | Director of Advancement resigned in December, 2012. |
| Identify community members with | Winter, 2012 | Director of | No replacement hired. |
| experience and interest in marketing and | Spring, 2013 | Advancement | Spring, 2013Our new Director of Advancement is working |
| communications to provide support to the | | | on this during the summer. |
| Director of Advancement. | | | Winter, 2014 Development Committee created and met |
| | | | monthly. |
| ACTION STEP 4 | Fall, 2013 | Director of | Winter, 2014 Discussions held on how to sustain |
| Research and evaluate grant opportunities. | | Advancement | enrollment due to new charter schools and STEM |
| | | | school in the district. |
| | | | November, 2014 Grant submitted to the Schulze Foundation |
| | | | for additional support for C-STEM program. |
| | | | December, 2014 Grant submitted to Catholic United |

| | | | Financial. |
|---|-----------------------|-----------------------|---|
| ACTION STEP 5 | | Director of | Spring, 2014 Grant submitted to GHR to transition our |
| Submit grant opportunities for additional | Winter, 2014 | Advancement | school to a STEM school, K-8. Partnership with St. |
| funding for programs. | | | Kate's for teacher STEM certificate for all teachers. |
| | | | December, 2014 Grant submitted to Century Link for |
| | | | technology. |
| | | | January, 2015 Grant awarded of \$138,000 to SHCS for a C- |
| | | | STEM program through St. Catherine's. |
| | | | February, 2015 Grant awarded of \$50,000 for C-STEM for |
| | | | technology, materials, and scholarships to attract new |
| | | | students to NEW C-STEM program. |
| | | | February, 2015 Grant awarded from Catholic United Finance |
| Continue to seek out grants for STEM and | | | for \$500 for technology. |
| technology. | Fall 2016 | School Parent | 3, |
| STRATEGY 2 | | <u> </u> | |
| Develop and maintain a formal developme | nt program to i | nclude alumni. | |
| ACTION STEP 1 | Timeline | Responsibility | Progress Report |
| Review and revise the current job | | | Winter, 2012 Administration with help of SAC committee |
| description for the Director of Advancement | Fall, 2011 | Administration | revised the job description for Director of |
| to best utilize this position. | | | Advancement. |
| ACTION STEP 2 | | | Winter, 2012 Director of Advancement and principal |
| Develop and implement an alumni outreach | Winter, 2012 | Administration | planned all class reunion September, 2012. Through |
| plan. | | Director of | this effort, we increased our alumni database through |
| | | Advancement | word of mouth and Facebook. |
| | | | Spring, 2014 Director of Advancement added an "Alumni |
| | | | Blogspot" to our web site and the alumni newsletter is |
| | | | now electronic to reduce costs. |
| ACTION STEP 3 | | | Spring, 2013A rough draft has been formulated in regards |
| Prioritize a plan and develop a three year | Fall, 2013 | Director of | to marketing efforts. Plan will be revised each year. |
| timeline of goals for | | Advancement | ²⁰¹⁷⁻²⁰¹⁸ A revised marketing plan is now in place for |
| marketing/advancement. | | | 2016-2019. |
| ACTION STEP 4 | | | Spring, 2015 Continued work on alumni database to keep |
| Enhance alumni database to include more | Fall, 2013 | Director of | addresses current and include them in school events. |
| members and skill sets. | Fall, 2014 | Advancement | All alums invited to 1st Spring Gala. |
| STRATEGY 3 | | | |
| Develop a marketing plan designed to reac | h and maintain | full school enrollmen | t. |
| | T | T | |
| | Timeline | Responsibility | Progress Report |

Due to development director leaving in Dec. 2012, we

ACTION STEP 1

| | Fall 2011 | Cabaal Advisans | Lucya unable to complete this stop |
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| "Brand our school with a tagline to have | Fall, 2011 Winter, 2013 | School Advisory Committee | were unable to complete this step. |
| consistency with all marketing materials. | Willter, 2013 | Committee | Spring, 2013 A parent survey was developed to receive |
| Consistency with an marketing materials. | | | input from parents to identify key values and norms of |
| | | | our school. Results shared with SAC committee. A list |
| | | | of taglines has been created but not identified at this |
| | | | point. |
| | | | Fall, 2013 Finally, a tagline is created and added to all |
| | | | marketing tools. |
| | | | Winter, 2016 A C-STEM logo was created to promote our |
| | | | new program for marketing purposes. |
| | | | ²⁰¹⁷⁻²⁰¹⁷ A new school web site went live in January, |
| | | | 2017 to help market our school. |
| | | 1 | Winter, 2012 Partnered with UST marketing school to |
| ACTION STEP 2 | Winter, 2012 | Administration | conduct a marketing survey of ideas to building |
| Conduct market research to identify | | Dir. of Advancement | revenue and enhance marketing initiative. Director of |
| boundaries, demographics, etc. | | School Advisory Comm. | Advancement started and Administration completed |
| | | | with UST. |
| | | | Winter, 2014 After research, a direct mail postcard was sent |
| | | | to households in area based on several factors. |
| | | | Winter, 2015 Direct mail Open House postcards mailed out |
| | | | based on GROW demographics. |
| | | | Spring, 2015 Second direct mail postcards mailed |
| | | | promoting new C-STEM program. |
| ACTION STEP 3 | | | Winter, 2012 Administration standardized all marketing |
| Develop a marketing plan to include new | Spring, 2012 | Dir. of Advancement | brochures to include same format and visual look. We |
| marketing materials, school fairs, | | | attended two new school fairs for marketing purposes. |
| advertising, newspaper articles, daycares, | | Administration | No formal marketing plan was written due to Director |
| updates to web site, etc. | | | of Advancement leaving and no replacement was |
| | | | hired. |
| | | | Spring, 2013 See marketing plan above. |
| Develop new marketing strategies for C- | Winter, 2016 | Dir. of Advancement | Spring, 2016A new marketing plan was created to retain, |
| STEM program to increase enrollment. | Fall, 2016 | | recruit and enroll students to our C-STEM program. |
| ACTION STEP 4 | | | Winter, 2014 SHCS joined the Robbinsdale Chamber of |
| Increase awareness of Sacred Heart Catholic | Fall, 2013 | Dir. of Advancement | Commerce to build relationships with area businesses |
| School in the Robbinsdale area and the | , | Administration | and events in the community. |
| surrounding communities as identified in | | All Staff | Spring, 2014 SHCS sponsored City of Robbinsdale Birdtown |
| the UST market research. | | | Kids Fun Run. This is first marathon in the city. |
| | | | Spring, 2015 Continued sponsorship of Fun Run and |
| | | | |
| | | | Chamber of Commerce, Facebook postings 3-4 times |
| | | | a week, monthly Aim Higher posts, awarded 4 Blue |

| | | | Ribbon Awards in Sun Post community paper. 2016-2017 Continued recognition for Sacred Heart School in our local Sun Post paper, Catholic Spirit, Ch.4 & 9 News for our Lego Robotics team, STEM Pumpkin Drop, Blue Ribbon awards for Robbinsdale, and Katie Spotz assembly and Top Teacher Award. |
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| STRATEGY 4 Develop, maintain and strengthen existing | rovonuo stroom | | |
| ACTION STEP 1 | Timeline | Responsibility | Progress Report |
| Research outside support to the school budget through donations, additional programs to our school, etc. | Fall, 2012 | Administration Dir. of Advancement | Spring, 2012 Held a school-wide art live auction at Family Fun Night. Raised an additional \$3000. |
| ACTION STEP 2 Evaluate the long-term viability of current revenue streams. | Winter, 2013 | Administration Dir. Of Advancement | Spring, 2013 Evaluated current fundraisers to eliminate those that do not bring in revenue and those that we can focus our time on. Participated in Give to the Max Day and Matching grant from the Pohlad foundation. |
| ACTION STEP 3 Identify potential new revenue streams such as another daycare, Gala event, Spanish club, etc. Review fundraising efforts to limit the number of fundraisers, but maximize funds. | Spring, 2013 Summer, 2016 | Dir. of Advancement Administration SAC | Spring, 2013 Partnered with Fun2Raise to create a local business discount card when families Robbinsdale area shops/restaurants to create new revenue. Researching a Thanksgiving bingo night, and a "Don't' Keep Me Hanging" photo night. Fall, 2013 Added "Don't Leave me Hanging" and a Spring Fold n Go fundraiser this year. Fall, 2015 Created a Gala committee to plan 1st Gala event at school. |
| ACTION STEP 4 Implement new revenue streams. | Fall, 2013 Fall, 2014 | Dir. of Advancement Administration | Spring, 2014 Through survey results, a Gala will be planned for next spring. Spring, 2015 1st Annual Spring Gala event held. Great publicity and revenue stream. Spring, 2016 Hired a professional auctioneer this year and made improvements to our Gala and doubled our revenue. |

| OBJECTIVE 4 Sacred Heart Catholic School will use technology to improve, enhance, and extend student learning. | | | | | |
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| STRATEGY I | | | | | |
| Expand student access to individual technologies school-wide. | | | | | |
| | | | | | |
| ACTION STEP 1 | TIMELINE | RESPONSIBILITY | PROGRESS REPORT | | |
| Create a regular replacement schedule of | | | | | |
| computers, servers, software, etc. and keep an Spring, Administration Summer, 2012 This will be completed this summer by | | | | | |
| up-to-date inventory on a yearly basis. | 2012 | Tech. specialist | administration. | | |

| ACTION STEP 2 Continue supporting the installation of Smart Boards and other new technology in all classrooms. Continue replacement Smartboard projectors in | 2011- 2013 | Administration | ²⁰¹¹⁻²⁰¹² Purchased 3 Smart boards and 4 teacher lap tops. ²⁰¹²⁻²⁰¹³ Purchased 4 Smart boards, 5 teacher lap tops. ²⁰¹³⁻²⁰¹⁴ Purchased 16 iMac's for the computer lab, 3 flat screen TV's/Apple TV's for specialist areas. |
|--|----------------------------------|------------------|--|
| classrooms. | 2016 | | |
| ACTION STEP 3 Seek revenue to purchase and implement one-to- one learning for students with the purchase of student response system, iPads, iPhones, cell phones, etc. Add 1:1 devices for our 6th graders. STRATEGY 2 | Winter, 2013 Fall, 2016 | Tech. specialist | Winter, 2013 Purchased 8 iPads for K-2 thru Give to the Max funds. 2013-2014 Purchased 5 iPads for middle school thru Give to the Max funds. Fall, 2015 Implemented a 1:1 iPad program for grades 7-8 through technology fees for each student. Winter, 2015 Created a new technology plan for the school. 2016-2017 Added 1:1 Chromebooks for grades 5-6. |
| Provide training for staff in the area of technology | ogy. | | |
| ACTION STEP 1 | Timeline | Responsibility | Progress Report |
| Hire a part time technology specialist to help train staff in all areas of technology and provide tech support during school day. | Fall, 2013 | Administration | Fall, ²⁰¹³ Hired a part time technology teacher/tech support. Summer, ²⁰¹⁵ Training was provided to middle school team for iPads-Google Classroom, Apps, integration of iPad into subject area, etc. |

| ACTION STEP 2 Develop and implement a technology mentor program for staff. | Spring, 2014 | Tech. specialist | Spring, 2014 Principal and teacher attended iPad integration meetings and shared info with middle school staff to introduce 1:1 integration for next fall. Fall, 2015 MS team meets monthly to share technology tips and Apps. |
|---|----------------------------------|-------------------------------|--|
| ACTION STEP 3 Technology specialist will help teachers integrate technology into the classroom by keeping up-to-date with new integration strategies and programs at each grade level. | Spring, 2014 | Tech. specialist All staff | Spring, 2014 MS teachers joined an iPad user group on Edmodo for discussion on Apps, integration, instruction, etc. Fall, 2014 After completing a technology cohort, one of our teachers is a mentor for individual teachers for 1:1 iPads to offer support and help. |
| ACTION STEP 4 Research technology that will help meet the needs of all learners, focusing on helping students reach their goals on MAP testing and gifted learners. | Spring, 2014 Fall, 2014 | Tech. specialist All staff | Spring, 2014 Consultant hired is helping teachers use Study Island more efficiently to help students meet growth goals. |

STRATEGY 3
Improve communication tools in the school to help keep parents informed.

| ACTION STEP 1 Conduct a survey of website users and create a plan for any required updating of the website (format and functionality) | Timeline Fall, 2013 | Responsibility Tech. specialist Administration | Progress Report Spring, 2013 Implemented this sooner due to hire of Director of Advancement. Planning on going LIVE with new web site June, 2013. January,2017 New website went LIVE in August. |
|---|--------------------------------|--|---|
| ACTION STEP 2 Implement a user friendly web site for prospective families. | Winter, 2014 | Tech. specialist | ^{Fall, 2013} More traffic on our web site from prospective families. Saw higher rate of tours than last year. |
| ACTION STEP 3 Research and implement an automatic phone parent notification system. (ex. Alert Now) | Fall, 2014 | Tech specialist Office staff | Winter, 2015 After research, the decision was made not to implement an automatic phone notification system due to cost. Parents rely on emails, web site, and Facebook. |
| ACTION STEP 4 Establish a parent google docs website to keep important documents for parent use. Ex. Perm. Slips, calendars, fliers, etc. | Fall, 2014 Fall, 2015 | Tech specialists Office staff | Spring, 2016 Instead of Google Docs for our parents, more parent resources were added to our school website such as curriculum information. Forms, and information on teacher websites. |